C2LBIZ
CONCEPT TO LIVE



Availability:

symbiosys™ Distribution Management as-a-Service — On Cloud

symbiosys™ Distribution Management — On Premises

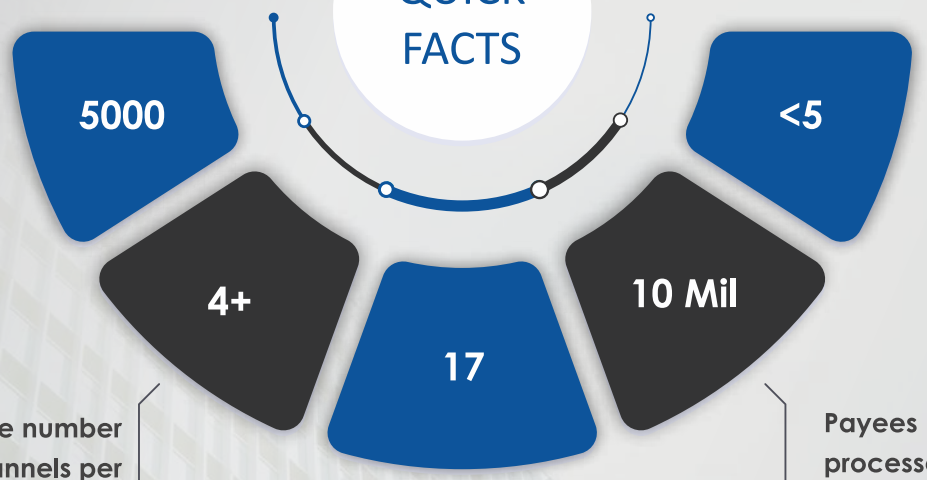
> "Adapt & Improve distributor performance to effectively manage emerging compensations"

Scan to view product video

CONFIGURE. LAUNCH. TRANSFORM

Insurtech for your cloud-first strategy

QUICK FACTS



Configured unique rules for KPIs, performance and compensations

Days to launch a new channel partner

Average number of channels per implementation

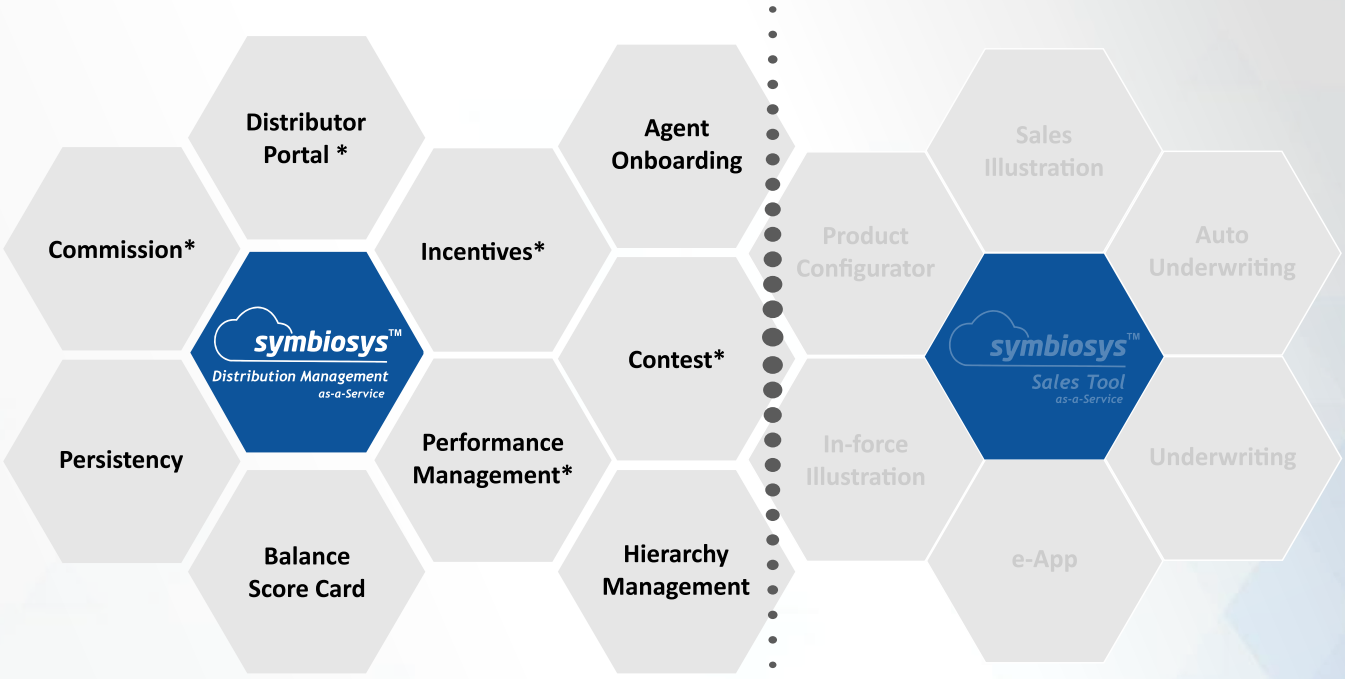
Implementation

Payees processed

OUR VALUE PROPOSITION

- Business Agility
- Successful Transformation Experience
- Robust "Cloud Native" Architecture For Digital Ecosystem
- Flexible Delivery Cum Engagement Model

SYMBIOSYS SAAS SERVICES ON CLOUD



ENABLES THE SALES OPERATIONS TEAM

symbiosys™ Distribution Management as-a-Service

Ease of motivating agents/partners to drive business goals by configuring compensations, launching and tracking contests, with ease of end-to-end administration

symbiosys™ Hierarchy Management as-a-Service

Manage complex and multiple hierarchies for every channel / partner and movements that impact compensations, portfolio and team structures

symbiosys™ Performance Management as-a-Service

Assess the performance of partners and producers on diverse parameters for compensation processing and informed decision making

symbiosys™ Distributor Portal as-a-Service

Improve distributor productivity by providing information pro-actively that can be accessed anywhere, anytime on diverse digital platform

symbiosys™ Agent Onboarding as-a-Service

Manage on-boarding process for Agents faster digitally

symbiosys™ Contest as-a-Service

Launch innovative contests to motivate advisors to drive business goals

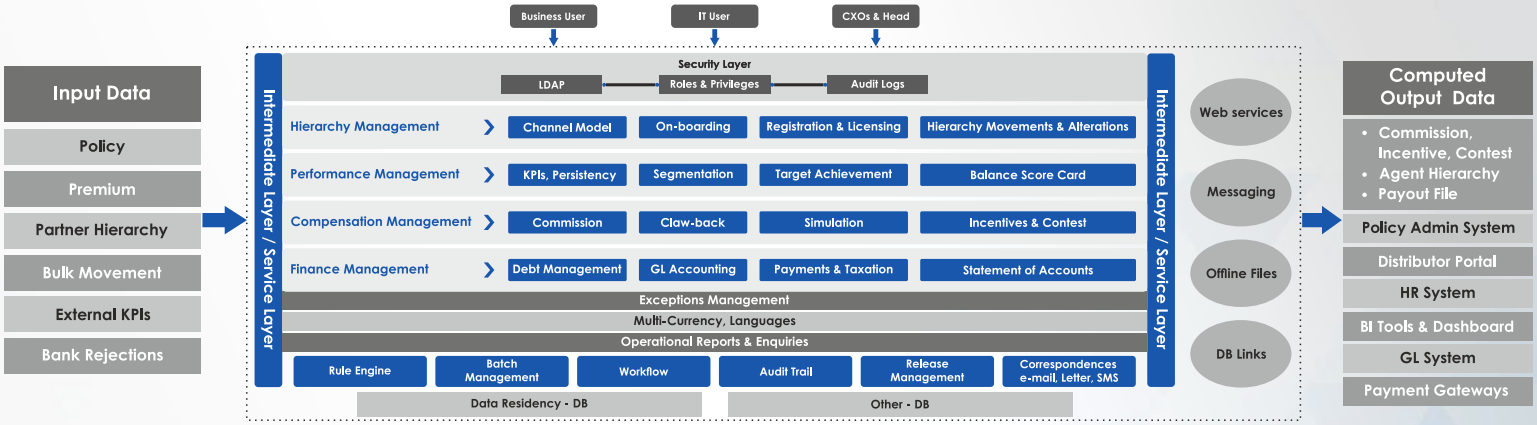
symbiosys™ Incentive as-a-Service

Energize your distribution with innovative Incentives that deliver your business goals

symbiosys™ Commission as-a-Service

Reduce time and cost of administering diverse types of commissions without compromising on accuracy

FUNCTIONAL OVERVIEW



SOLUTION HIGHLIGHTS

BUSINESS CHALLENGES

- Inability to provide differentiated commission / incentive, pay-out schedule to attract and retain key distributors
- Multiple disparate systems operating in silos
- Inability to track complete audit and process control to the channel compensations and movements.
- Inability to launch innovative contests, provide up-to-date status to motivate distributors for higher performance
- Timely and Accurate processing

KEY FEATURES

- Multiple Hierarchies 'n' tiers and parallel hierarchies including partner's internal organization structure
- Configuration Ease of configuring new channels, partners, producers and compensation rules
- Agent Payment Distribution into multiple bank accounts, multi-currency
- Commission Daily commission payments for newly launched product
- Discerning Analytics Performance analytics using dashboards
- What-if Model Simulate new incentive and/or contest models before launching them

BUSINESS DRIVERS

- Attract new distribution partner and agency force
- Promote digital sales
- Motivate top partners / agents
- Improve quality of sales (persistency / balance score card)

BUSINESS BENEFITS

- Significant reduction in cost of Distribution Management
- Enhanced ability to attract and retain partner
- Improved time to market for launch of innovative contests / Incentives
- Ease of aligning sales force to company strategy
- Improved time to market for launch of new channels / partners

CORPORATE HIGHLIGHTS

50+
Clients

9 of 30
Global Top Insurers

10
Solutions

4
Multi-Country Implementations

100+
Implementations

19+
Years

325+
Professionals

13
Countries

>30%
CAGR

1000+
Years of Core Team Experience

XCELENT Technology 2013 Award Winner

CIO Review 20 Most Promising INSURANCE TECHNOLOGY Solution Providers 2017 INDIA

CIOReviewIndia 20 MOST PROMISING SALES TECH SOLUTION PROVIDERS 2019

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